

Bill Pollard

Director	Key Skills	Experience
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**Key Clients:**

- Delphi Automotive
- REM
- Blue Water
- Covent Garden
- Colgate
- RSC
- SEB

With nearly 30 years' experience, Bill provides significant expertise and understanding of strategic business planning in the FM industry.

Bill has worked on all of the Incentive FM Consultancy projects and specialises in data capture and analysis, process development, development of SLAs and KPIs, PPM and maintenance solutions.

He is uncompromising on quality and his knowledge of best practice and standard service levels ensure that optimum solutions are provided to clients

Bill. Pollard @incentive-fm.com

**Qualifications & Training:**

- OND Engineering Qualification
- Member of Institute of Directors
- 12 O levels

**Key Skill and Expertise**

- FM Strategy
- Energy Management
- Security Management
- Procurement of all Hard and Soft Services
- Premises Management
- Project Management

Bill has held board-level director positions at two other medium sized FM companies before forming Incentive Facilities Management with Jeremy Waud in 2001.

Bill started his career as an engineering officer in the Merchant Navy for BP Shipping, prior to joining the FM industry. Bill now has the director responsibility for health, safety and environmental aspects of The Incentive FM Group. Bill has the maturity of vision to take the longer term view which is complimented by his substantial knowledge and understanding of change management and delivering an unparalleled facilities solution.

Projects within Bill's responsibility have included customers such as The National Archives, CMG, ICI, The BBC, SEB and ING, where a mixture of multi-service and full FM Projects and services were successfully delivered